

SOTI

MS

SOTI MOBICONTROL
SOTI SNAP



IT TECHNOLOGY



ZEBRA TC70, TC75
AND TC77



ANDROID



U.S.

SOTI is a proven innovator and industry leader for simplifying business mobility solutions and making it smarter, faster and more reliable. SOTI helps businesses around the world take mobility to endless possibilities.

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CUSTOMER STORY

Securis Achieves Over 99% Accuracy with SOTI MobiControl and SOTI Snap

[Securis](#) is a leader in setting the standard for effective IT asset disposal (ITAD), data destruction and electronic recycling. The company has over 25 years of experience delivering secure, accurate and sustainable solutions to customers in regulated industries such as government, healthcare and finance. Customers choose to work with Securis because of its information security best practices, timely and accurate inventory reporting and ability to help them meet their goals for sustainability.

The Challenge

Securis faced several challenges with its previous systems, which had become insufficient to support the company's expanding operations, increasing compliance requirements, and need for greater scalability. The company's previous vendor lacked the technology needed to accurately capture and manage critical data such as serial numbers and asset tags, which are essential for compliance and reporting. These issues lead to discrepancies in tracking IT assets throughout the recycling and destruction process.

For clients operating in highly regulated industries, these discrepancies posed compliance risks, as precise reporting and documentation are mandatory to meet strict regulatory standards. The lack of streamlined workflows resulted in inefficiencies that slowed operations and created challenges in providing clients with the timely, detailed reporting required.

Additionally, Securis struggled with a lack of visibility into its device fleet as it could not track who scanned devices or ensure consistent data quality. Meeting stringent compliance requirements, including certifications like i-SIGMA and R2v3, was cumbersome due to inefficiencies in inventory management. Furthermore, as customer demands grew, Securis required a solution that could support advanced integrations and scale with its evolving operational needs.



"With SOTI MobiControl and SOTI Snap, we've revolutionized our IT asset recycling and data destruction operations. Enhanced reporting accuracy and auditability have strengthened our compliance and customer trust, setting us apart in a highly regulated industry."

Paul Allen, Chief Operating Officer
Securis



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The Solution

Securis has been using SOTI MobiControl for over 10 years and recently implemented SOTI Snap to address these challenges and revolutionize its operations. With SOTI Snap, warehouse technicians now use customized apps to scan serial numbers, capture device details and take photos of devices during destruction of IT assets. This data is integrated directly into Securis inventory management system, providing real-time updates for inventory tracking. This allows the business to have more accurate reporting and reduces the need for manual input of information which increases productivity for employees.

Securis developed a proprietary artificial intelligence (AI) model that integrates with SOTI Snap. Using the camera function, technicians take a photo of a hard drive label, which is then processed through the AI to extract and categorize all relevant information, including serial numbers. This AI-driven workflow enables Securis to scan and document devices with unmatched precision. The extracted data is automatically pushed to proprietary inventory management systems, creating a seamless and highly accurate asset-tracking process. Securis customers like this functionality because their auditors also have access to the photos of the items, as well as data such as asset tags, serial numbers, make, and model. This level of automation and intelligence would not be possible without the flexibility and capabilities of SOTI Snap.

These features also allow the company to create a comprehensive audit trail, which is critical for compliance and customer reporting. In addition, the use of SOTI Snap has improved accuracy, team accountability and visibility across its fleet by tracking which employees scan devices, enabling more targeted training and consistent quality control. Securis leverages SOTI MobiControl to manage its fleet of devices, ensuring secure and efficient operations even in highly regulated environments.

The Result

With SOTI MobiControl and SOTI Snap, Securis has seen transformational results. Enhanced accuracy and auditability have not only improved customer confidence but also helped the company to secure new clients. Together, these solutions have allowed Securis to achieve over 99% accuracy in inventory tracking—a significant improvement and a key differentiator continuing to go well above industry standards.

The streamlined data capture and reporting processes have simplified adherence to regulatory standards and certifications, positioning Securis for scalable growth and continued success. By combining intelligent automation with powerful mobility tools, Securis is setting a new benchmark for security, accuracy, and sustainability in IT asset recycling and data destruction.

