

SOTI



SOTI MOBICONTROL
SOTI SNAP



TRANSPORTATION &
LOGISTICS



LENOVO TB-8505F
SAMSUNG SMT-225
SAMSUNG SM-T736B
SAMSUNG SM-X616B



ANDROID



UK

SOTI is a proven innovator and industry leader for simplifying business mobility and making it smarter, faster and more reliable. SOTI helps businesses around the world take mobility to endless possibilities.

soti.net

© 2024, SOTI Inc. All Rights Reserved.

CUSTOMER STORY

T&M Plant Hire Saves £2,500 Per Device Per Year With SOTI

For three decades, T&M Plant Hire has specialized in creating custom-built bowzers for all types of construction liquids designed to tackle on-site refueling, watering and other modern construction challenges with precision and reliability. The company has the largest fleet of bowzers across the UK in the transportation and logistics sector. It exists to address project needs and challenges across road, air, rail, construction and ground investigation work.

The Challenge

T&M Plant Hire faced app management and device security challenges due to unmanaged personal and business devices across its operations. With an average of 20 apps per device, it was crucial to be able to control these devices to ensure seamless operations. If left unmanaged, the devices could pose significant security risks. This underscored the urgent need for a comprehensive solution to ensure robust security across all device firmware and software, including app updates, access and usage rights.

The lack of device management and security also resulted in increased device downtime. The IT department struggled to assist with tech issues, as the devices were an eight-hour drive from headquarters. Prior to SOTI, this happened approximately three times per month, resulting in several days of lost productivity, especially for those stationed eight hours away.

From a compliance perspective, T&M Plant Hire faced significant challenges with its manual processes for managing employee health and safety compliance, which resulted in complexities during audits. Before digitization, the team had to manually gather signatures from drivers for each form, which was a time-consuming and error-prone process.



“SOTI has significantly reduced device downtime, boosting our operational efficiency. SOTI Mobicontrol offers advanced remote diagnosis, management and issue resolution. Without SOTI, it would take us 30 minutes to configure each device – now it takes five minutes. We are pleased to continue working with SOTI and look forward to exploring further benefits for T&M Plant Hire’s operations.”

Terry Beasley, Managing Director
T&M Plant Hire

SOTI

M S

SOTI MOBICONTROL
SOTI SNAP



TRANSPORTATION &
LOGISTICS



LENOVO TB-8505F
SAMSUNG SMT-225
SAMSUNG SM-T736B
SAMSUNG SM-X616B



ANDROID



UK

SOTI is a proven innovator and industry leader for simplifying business mobility and making it smarter, faster and more reliable. SOTI helps businesses around the world take mobility to endless possibilities.

soti.net

© 2024, SOTI Inc. All Rights Reserved.

The Solution

When T&M Plant Hire implemented SOTI MobiControl Kiosk Mode capabilities on drivers' devices, it revolutionized its approach to data security. The company was able to ensure sensitive data was secured per user and per device, depending on their user profile, role and access.

SOTI MobiControl Remote Control enabled remote support for all drivers in the field to keep their devices operational. The company increased productivity and reduced downtime from a few days to minutes by enabling quick device data diagnostics without the need for drivers to travel to headquarters to have devices fixed. Valuable time was being wasted on unnecessary trips that often revealed no significant problems or could be resolved immediately on-site. This streamlined approach alleviated the inefficiencies resulting from minor issues reported by drivers.

With the adoption of SOTI Snap, the company's on-site team can now seamlessly send safety updates to its remote workforce. Instead of requiring in-person briefings, they have digitized their processes, making it easier to instantly distribute important safety updates to all devices. This approach minimizes administrative tasks, reduces the chance of errors and significantly boosts operational efficiency. Now, safety updates can be sent and accessed anytime and anywhere, ensuring compliance standards are consistently met and no one misses critical updates, regardless of location.

The Results

Since implementing SOTI MobiControl and SOTI Snap, T&M Plant Hire transformed its mobile device operations, resulting in significant cost savings and process improvements. Drivers no longer need to send devices back to headquarters for support. SOTI MobiControl has reduced the company's annual device management costs by £2,500, which includes transportation, device replacement and downtime.

Additionally, the ability to remotely manage and troubleshoot devices has minimized downtime, ensuring drivers can focus on their tasks without interruption. This transformation has streamlined operations, enhancing productivity and overall company performance.



"Implementing SOTI Snap has been revolutionary in our current processes regarding the delivery of Health and Safety Daily Briefings on-site. Previously this would take 1-2 hours to complete per site, working out to an average of 3-6 hours of paper deliveries per day across the company, obtaining up to 180 signatures."

Terry Beasley, Managing Director
T&M Plant Hire

