MIGRATING TO SOTI MOBICONTROL
A SEAMLESS EXPERIENCE

SOTI MOBICONTROL

IN A SURVEY OF IT MANAGERS CONDUCTED BY ENTERPRISE CIO:[1]

26% say their company's mobile policies either need updating, are obsolete or do not exist altogether.

55% say security is the biggest mobile challenge facing their organization, followed by cost (43%) and management capabilities for multiple devices and platforms (42%).

Yet, some IT Managers put off switching to a different Enterprise Mobility Management (EMM) solution because of the time, cost or technological complexity associated with migration.

[1]Enterprise CIO, Majority of IT Managers Say They Work on Mobile Security Without EMM or MMS Help

EASY, EFFICIENT AND EFFECTIVE MIGRATION TO SOTI MOBICONTROL

You're not happy with your present EMM solution. But you may also think migrating over to SOTI MobiControl is difficult. It isn't. Here's why:

ROBUSTNESS

SOTI MobiControl is compatible with all major operating systems (OS), device types and your business needs. Whatever mobile tools you are using, and whatever business objectives you have, SOTI MobiControl can handle it.

SUPPORT EVERY STEP OF THE WAY

From start to finish, and beyond, the SOTI Professional Services (PS) team have the skills and expertise to facilitate migration from your current solution provider to SOTI MobiControl.

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A SEAMLESS EXPERIENCE

Migrating to SOTI MobiControl is designed to be done quickly with minimal interruption to your mobile operations.

STEP 1: UNDERSTAND

The first step takes place before you become a customer. Potential customers go through a proof of concept (POC) session with SOTI Sales Engineers.

STEP 2: DISCOVER

The Professional Services team conducts an initial technical touchpoint with you. This is where we dig deeper to discover the fundamental mobility requirements of your business, such as:

- **Environment needs:** What's best for you? On-premise or a cloud-based solution?
- **Support needs:** Ensure support for legacy, modern and niche mobile, desktop and specific IT assets.
- **Functional needs:** How SOTI MobiControl helps your business group and create profiles and device rules based on your requirements.
- **Enrollment needs:** Setting up enrollment rules specific to the platform you're migrating from

STEP 3: PLAN

With the answers you've provided, the SOTI team will make plans to migrate your business from its current EMM provider to SOTI MobiControl.

The plan accounts for the needs of your mobile workers, your budget, business requirements, device types, OS and anything else you've told us. SOTI also proactively investigates elements like how much end user intervention is required.

STEP 4: MIGRATE

SOTI works with your internal IT team to make the migration experience to SOTI MobiControl as easy as possible, with minimal disruption to your mobile workers.

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TECHNICAL ELEMENTS OF MIGRATION

Below are some of the technical findings of migrating to SOTI MobiControl from various platforms.

Android with Legacy Device Administrator	NO FACTORY RESET REQUIRED • Using the old EMM solution to install and enroll our agent into SOTI MobiControl.
Android with Modern Android Enterprise as Managed Profile	NO FACTORY RESET REQUIRED • Send command from existing solution to remove it before sending an invitation to enroll the device into SOTI MobiControl.
Android with Modern Android Enterprise	FACTORY RESET REQUIRED • For devices setup on Android Enterprise, migration will first require a factory reset with the command being sent from the existing EMM solution. • Upon the reset, the device can be re-enrolled into SOTI MobiControl.
iOS	FACTORY RESET REQUIRED • For corporately owned devices on Apple Business Manager, migration requires a factory reset with the command being sent from the existing solution followed by re-enrolling the device into SOTI MobiControl.
Windows CE Platform	NO FACTORY RESET REQUIRED • The SOTI MobiControl Agent is pushed and installed. • SOTI assists with uninstalling the original agent and pushing other required apps and configurations. • The SOTI MobiControl Agent can be installed prior to having the previous agent perform the removal.
Windows 10	NO FACTORY RESET REQUIRED The following provisioning options do not require a factory reset: • LDAP • Azure AD • Certificate Bulk Enrollment (.ppkg) <td> FACTORY RESET REQUIRED The following enrollment methods require a factory reset: • Microsoft AutoPilot </td>

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RE-ENROLLMENT MADE EASY

For device enrollment program (DEP) systems on Apple devices, there is no overhead under the server. Devices can be shipped directly to end users for production use without the need for a separate staging process.

Migrations are made easy for customers by using provisioning methods supported by SOTI MobiControl. These include: Zero-Touch Enrollment (ZTE) (Android), Apple Business Manager (iOS, iPadOS, macOS) and Microsoft AutoPilot (Windows 10).

THINGS TO KEEP IN MIND

Determining the cost of migrating to SOTI MobiControl is dependent on: how many licenses you need, level of partner support the business requires, training/documentation development and end user actions.

There is always some end user downtime which cannot be estimated. SOTI makes migration as easy as possible to minimize downtime during the transfer.

For devices requiring a factory reset, enrollment is approximately 5 to 15 minutes per device. Setting up SOTI MobiControl in a cloud-based environment can be done in minutes.

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FIVE REASONS TO MIGRATE TO SOTI MOBICONTROL

Here's why you should make the switch from your current EMM solution to SOTI MobiControl:

1. MANAGE ALL YOUR MOBILE DEVICES

Remote control/view devices from over 200 different manufacturers. Support the devices that best meet your cost, OS, form factor and security requirements.

2. SECURE CONTENT MANAGEMENT AND ACCESS TO DATA AND DOCUMENTS

Paired with SOTI Hub and SOTI Surf, SOTI MobiControl allows mobile workers to access key documents, data and files, safely and securely, no matter where they are. SOTI MobiControl also integrates with third-party repositories such as SharePoint and WebDAV.

3. APP MANAGEMENT

Control app access through whitelisting/blacklisting. SOTI MobiControl integrates with third-party app stores and supports standalone packages and scripts.

4. QUICK AND CORRECT DEVICE DEPLOYMENT

Provision devices using profiles and packages based on user role or geographic location and ensure compliance with your company's mobility policies.

5. API INTEGRATION

API integration with your own systems to provide custom reports, self-heal end user issues and automate repeated tasks.

Visit the SOTI MobiControl Resource Library for access to brochures, data sheets and more.

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MINI CASE STUDY

CUSTOMER:
American-based chain of home improvement stores.

ISSUE:
The previous EMM solution provider did not support pushing down files.

NUMBER OF SOTI MOBICONTROL LICENSES REQUIRED:
6,000

SOLUTION AND MIGRATION PROCESS:
The SOTI Development team built a custom Android Application Package (APK) to install the SOTI MobiControl Agent and an enrollment configuration file to their devices. The rest was completed by the customer.

ADDITIONAL SUPPORT:
Beyond delivering the required APK to the customer, SOTI also provided consulting services regarding the setup of SOTI MobiControl.

LENGTH OF MIGRATION:
The migration process lasted approximately nine months, as per the preferred pace of the customer.

RESULTS:
The migration was successful. Today, they are still a SOTI MobiControl user, with 24/7 access to SOTI Enterprise Service.

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SOTI MOBICONTROL INTEGRATES WITH THE SOTI ONE PLATFORM

SOTI MobiControl is part of the SOTI ONE Platform, an integrated suite of solutions designed to reduce the cost, complexity and downtime related to business-critical mobility.

Comprised of seven revolutionary products, the SOTI ONE Platform helps businesses remove functional silos, eliminate downtime, build apps faster, manage all mobile and IoT devices in one place, and deliver actionable insights.

SOTI SNAP	SOTI Snap is a cross-platform mobile app development solution built for businesses. It empowers organizations to build the mobile apps they need quickly and cost-efficiently, without the need for specialized resources.
SOTI MOBICONTROL	SOTI MobiControl makes Enterprise Mobility Management (EMM) easier than ever before. It empowers companies to securely manage any device or endpoint with any form factor and any operating system throughout their entire lifecycle; from deployment to retirement.
SOTI XSIGHT	SOTI XSight enables rapid resolution of app and mobile device issues. By leveraging advanced diagnostics and analytics, IT administrators can improve performance and reduce operating costs of business-critical mobility.
SOTI CONNECT	SOTI Connect is an IoT solution built for business that provides complete lifecycle management of IoT devices within an organization. Its highly flexible, data-driven architecture means that new IoT devices can be quickly supported and managed, reducing the time-to-market for IoT initiatives.
SOTI IDENTITY	SOTI Identity enables simple and secure access to the SOTI ONE Platform suite of solutions. It provides centralized user authentication, single sign-on and role management, empowering organizations to create seamless, integrated mobility management workflows.
SOTI CENTRAL	SOTI Central is an online community for SOTI partners and customers, and makes it easy for customers to connect, communicate and collaborate with product experts and other solutions providers, to get the most out of their mobility and IoT deployments.

When everything is connected, the SOTI ONE Platform makes mobile and IoT business operations simpler, smarter and more reliable.

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SOTI MOBICONTROL — MOBILITY MANAGEMENT

SOTI XSIGHT — DIAGNOSTIC INTELLIGENCE

SOTI CENTRAL — COMMUNITY

SOTI ONE — CONNECTING EVERYTHING

SOTI SNAP — RAPID APP DEVELOPMENT

SOTI IDENTITY — UNIFIED SECURITY

SOTI CONNECT — CONTROL IoT

CONTACT US TODAY

If you're unhappy with your current EMM solution, you have two options.

You can stick with what isn't working and make your job harder than it needs to be, or you can migrate to SOTI MobiControl, part of the SOTI ONE Platform.

Migration can be done for any device, any OS and any business need. The SOTI Professional Services team, along with our Sales Engineers, are with you every step of the way to ensure a smooth, hassle-free transition.

WHEN YOU'RE READY TO SWITCH, WE'RE READY TO HELP. HERE'S HOW YOU CAN START:

CONTACT US NOW
Send us your questions and we'll get back with the answers and info you need.

START YOUR FREE TRIAL
Try SOTI MobiControl or the full SOTI ONE Platform for 30 days with no obligation.

REQUEST YOUR DEMO
See first-hand how SOTI MobiControl works and how it helps your business.

SOTI is a proven innovator and industry leader for simplifying business mobility and IoT solutions by making them smarter, faster and more reliable. SOTI helps businesses around the world take mobility to endless possibilities.

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