

SOTI MOBICONTROL

WHY POC WITH SOTI WHEN DEPLOYING APPLE?

ZERO-DAY SUPPORT FOR iOS 13

- Attended the most recent Apple MDM kitchen session for product support alignment
- macOS support

GLOBAL FOOTPRINT

- 10 offices around the world, over 17,000 enterprise customers
- In region sales and engineering support anywhere around the world for any new opportunities
- Support in all major languages around the world
- 2,000 + partner ecosystem (OEM's, integrators, resellers)
- + 20 years of industry experience (device management space)

80% OPPORTUNITY CLOSE WIN RATIO WHEN POC CONDUCTED

- POC tailored to end customer requirements
- Serving enterprise and SMB market
- 40% YoY growth for past 5 years +

AGNOSTIC DEVICE MANAGEMENT SOLUTION FOR THE ENTERPRISE

- Supports iOS, macOS, Android Enterprise, Windows, Linux, Tizen
- Consolidated device management solution to support all enterprise needs

INDUSTRY LEADING CUSTOMER SUPPORT

- 95% + customer retention rate
- Dedicated support team to handle Apple related troubleshooting (post sales, existing customers, Apple swaps)
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